

PARTICIPATION RULES OF

salonnautico
INTERNACIONAL DE BARCELONA

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1. Name

Barcelona International Boat Show

- Moll d'Espanya: 5th to 7th October 2025
- Marina Port Vell: 5th to 7th October 2025
- Moll de Barcelona: pending confirmation

Fira Barcelona reserves the right to modify the set-up periods and times if deemed necessary.

2. Type of event

Professional and General Public

6. Sectors

Accessories
Brokers
Canoes & Kajacks
Catamarans
Nautical charters
Decoration
Electronics
Motorboats
Sailing boats
Typical minorcan boats
Inflatable boats
Fishing & recreational boats
Nautical schools
Institutions
Sport-boats
Bokkshops
Engines
Jet skis
Fishing
Paintings
Technical press
Ports & equipment
Trailers
Insurance
Nautical services
Shopping area
Schubadiving
Nautical tourism
Dinghy
Sail makers
Nautical clothing
Windsurfing
Motor yachts
Sailing yachts
Others

3. Frequency

Annual

4. Organization

Fira de Barcelona - Avda. Reina Mª Cristina s/n
08004 - Barcelona
Tel.: 902 233 200/ +34 93 233 2000
Email: nautic.ventas@firabarcelona.com
Website: www.salonnautico.com

5. Venue, dates and opening hours of the Event

Location: PORT VELL / Moll Bosch i Alsina (Fusta), Moll d'Espanya, and Marina Port Vell

Event dates: 8th to 12th October 2025

Opening hours:

- Exhibitors: 9:00 am to 8:00 pm
- Visitors: 10:00 am to 7:00 pm

Set-up: 2nd to 7th October, from 8:00 am to 8:00 pm

Dismantling: 13th to 16th October, from 8:00 am to 8:00 pm

Entry of boats on land:

- 6th October, limited to 7:00 am to 12:00 pm and 5:00 pm to 8:00 pm
- 7th October, limited to 7:00 am to 12:00 pm

Berths available:

- Moll de la Fusta: 2nd to 7th October 2025

The Organization reserves the right to immediately withdraw any products that do not fit in with any of the sectors included in the Exhibition.

7. Participation fees

7.1 REGISTRATION FEES

A file opening and processing fee of €500 per client will be charged.

Prices do not include VAT.

7.2. RENTAL OF EXHIBITION SPACE/STAND PACK

The fees for exhibition spaces are as follows:

BARE SPACE €/sqm	Deadline 1 April	Deadline 1 July	Deadline 30 September
9 - 99 sqm	€ 75	€ 85	€ 102
100 - 224 sqm	€ 70	€ 80	€ 97
225 - 349 sqm	€ 65	€ 75	€ 91
More than 350 sqm	€ 60	€ 70	€ 86

For spaces under 50 sqm, it is mandatory to contract marquees and/or hospitalities from Fira de Barcelona.

The stand pack rates are shown below:

Tent (sace included)

9 sq.m	2.664 €
16 sq.m	3.887 €
25 sq.m	5.141 €

- Includes space, structure, electrical panel, power supply, lighting, carpet, and fascia.
- Registration fee and insurance (€500) not included.

Hospitality Chalet (space included)

15 sq.m	4.263 €
25 sq.m	6.619 €
36 sq.m	8.890 €

- Includes space, structure, electrical panel, power supply, lighting, carpet, and fascia.
- Registration fee and insurance (€500) not included.

Hospitality Cube (space included)

25 m2	6.619 €
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- Includes space, structure, electrical panel, power supply, lighting, carpet, and fascia.
- Registration fee and insurance (€500) not included.

Boats on water

NO. OF BERTHS	5+	4	3	2	1
8 - 11 m LOA	€ 2,18	€ 2,28	€ 2,40	€ 2,57	€ 2,94
12 - 16 m LOA	€ 2,80	€ 2,94	€ 3,09	€ 3,31	€ 3,79
17 - 30 m LOA	€ 3,25	€ 3,40	€ 3,40	€ 3,84	€ 4,39
Over 30 m LOA	€ 3,99	€ 4,18	€ 4,40	€ 4,72	€ 5,39

Supplements

Boat with a beam from 6 to 7	€963
Boats with a beam in excess of 7	€1.391

Electrical installation and supply for boats	
Single phase (32A)	€315
Tree phase (63A)	€642

The above prices do not include VAT.

7.3 CO-EXHIBITORS

Exhibiting companies may authorise other companies to participate at their stand as co-exhibitors by paying a registration fee of €500 and completing the form provided by the event, which outlines the co-exhibitors' rights.

7.4 STAND ASSEMBLY

No exhibiting company/contractor/decorator with outstanding overdue balances with Fira de Barcelona, regardless of the event/edition concerned, will be allowed to begin stand assembly.

Personnel accessing the venue who are not part of the exhibiting company must provide the Customer Service Department with their full name and ID/passport for the issuance of assembly passes.

The general technical regulations of Fira can be consulted [\[here\]](#). For any queries or to send technical documentation related to stand and marquee construction, please contact: technical.office.nautic@ekip.cat

7.5 WASTE MANAGEMENT

All decorating companies must remove waste during stand assembly and leave their space clean and clear once dismantling is complete. Exhibitors may contract rubble and/or waste removal services through the services catalogue.

If any type of waste is left after the dismantling period, the exhibiting company will be fined up to €50 per occupied sqm per day.

7.6 MANDATORY INSURANCE

Material Damage and Civil Liability Multi-risk Insurance is mandatory, and exhibitors subscribe to this insurance through the policy contracted by FIRA DE BARCELONA for all exhibitors. The policy includes the following Material Damage and Civil Liability coverage:

7.6.1 MATERIAL DAMAGE INSURANCE COVERAGE

- Includes material damages suffered by insured property, which are subject to exhibition, because of covered risks, with insured limit of 20.000,00 € at First Loss per Exhibitor.
- Includes attendance costs to the fair, understood as duly justified expenses of transfers, advertising, hotels, care staff rental and maintenance of stand, in which incurred the Exhibitor, with the insured limit of 10,000,00 € at First Loss per Exhibitor.

These expenses are compensable when participation is definitely canceled by the occurrence of a covered property damage incident, before the start of participation.

- Covered Risks:
 - Fire, Lightning and Explosion
 - Extensive Risks: Vandalism, rain, wind, hail or snow, water damages, smoke damages, impact of land vehicle, fall of aircraft or spacecraft, sonic waves, accidental leakage of automatic firefighting equipment.
 - Complementary Guaranties: measures taken by the authority, salvage, debris removal, filling fighting equipment, replacement of files and extinction expenses.

- Additional Guaranties: Assets in the open, Glass Breakage and electrical damage to electrical and/or electronic equipment.
- Catastrophic Risks: Flood, Earthquake, windstorm, hurricane, tsunami, volcano eruption, terrorism, popular riot, acts of the military forces and security forces in peacetime.
 - Excess: Exhibitor assumes be in charge a deductible of 300,00 € per loss of Property Damage and 300,00 € per loss of Attendance Costs.
 - Are excluded from coverage all damage and losses arising from acts of theft, robbery, larceny and crime (infidelity of employees).

7.6.2. GENERAL LIABILITY INSURANCE COVERAGE

- Includes claims arising from material and/or bodily injury and its consequences caused to third parties, of which the exhibitor resulting liable.
- FIRA DE BARCELONA has considered a third party with respect to the Exhibitor, so the coverage includes property damage and/or bodily injury and its consequences caused to FIRA DE BARCELONA, of which the Exhibitor resulting liable.
- Includes claims arising from personal injury by accident suffered by Exhibitor employees, of which the Exhibitor resulting liable (Employers Liability).
- Includes personal injury claims arising from food poisoning, of which the Exhibitor resulting liable.
- It establishes a limit of 300.000,00 € per claim and per Exhibitor, and a sublimit of 150.000,00 € per victim in case of accident of an employee (Employers Liability).
- It establishes a global limit per incident and fair of 1.500.000,00 € for all Exhibitors of each fair.
- Excess: Exhibitor assumes be in charge a deductible of 300,00 € per claim.

7.6.3. ARRANGEMENTS

- Processing of Incidents
- In case of an accident, the Exhibitor should contact the Service Manager of Pavilion, who will assist and process the management to our Risk Control Service.
- In the event of vandalism damage, communication of loss must be accompanied by the original of the corresponding police report that must be filed within a maximum of 24 hours after the occurrence of the incident.
- Excess
- Deductibles are fully assumed by the Exhibitor with complete indemnity of FIRA DE BARCELONA.
- Main assets excluded
- Goods that are not subject to exhibit, except property owned by employees.
- Goods that are not within the fairgrounds.
- Money, securities, jewelry, art objects, artworks and valuable objects.
- Premium and Coverage
- Every year coverage and premium are subject to variation depending on the outcome of the annual renewals or modifications that may suffer the conditions of the policy.
- Existence of other insurances
- This policy operates in excess or defect of any policy that may have contracted and in force each Exhibitor at the time of the accident.
- Documentation
- Exhibitors may request FIRA DE BARCELONA a document certifying insurance coverage and insurance premium, issued by the insurance company.

7.7 V.A. T

All prices listed are subject to the applicable VAT based on European Regulations. According to these Regulations, as of 2011 rules on the localization will apply whereby services provided between companies (B2B) related to participation in trade fairs and any ancillary services will be subject to tax in the country where the exhibitor has its registered office.

8. Distribution and allocation of spaces

The distribution and allocation of spaces is the exclusive responsibility of Fira de Barcelona. Allocation will be carried out based on technical and/or sectoral considerations related to the exhibition as a whole and the materials to be displayed, although efforts will be made to take into account the seniority of the company, the date of submission of the application, and the requested square meterage.

9. Participation contract

The organiser will send the Participation Contract with the participation modality selected and agreed upon with the exhibitor.

The signing of this Contract and/or the payment of the first participation invoice implies the recognition and acceptance of the Participation Contract, the Event Rules, and the Participation Rules of Fira de Barcelona, available at: <https://www.firabarcelona.com/en/participation-rules/>
The Participation Contract is valid only for the company listed in the registration and for a single edition of the event.

10. Servifira Services contract

Servifira (www.servifira.com) provides you with the Catalogue at the **Fira Store**, where you may book all the services you need to outfit your stand or space:

- Services: Internet, electricity, compressed air, anchor points...
- Decoration: furniture, landscaping, carpeting...
- Visual impact: graphic services, advertising, merchandising...
- Audiovisuals
- Personnel: hostesses, security, translators and interpreters...
- Cleaning
- In-stand catering

It is also possible to contract a custom-designed stand through www.buildupfira.com, Fira de Barcelona's stand design and construction department, which can provide any services you may require, including audiovisual equipment, catering, hostesses, rigging, etc.

You can access the catalogue and make purchases directly through the Fira Store website. Registration, billing details, and payment will be requested during the purchase process.

If you wish to delegate the contracting of your stand services to your stand builder, they may use the same Fira Store link and manage invoices and payments directly.

Please ensure that you provide your stand builder with all the information related to your stand, including the technical sheet, architectural elements of the hall, access to utilities (floor boxes), construction regulations, and applicable guidelines.

Assistance phone: (+34) 93 233 3729

Email: servifira@firabarcelona.com

Contact person: Sandra Cañellas

Timings: We recommend that the contracting of services, verification of billing information, and the submission of any technical specifications regarding your space and/or design be carried out well in advance. By placing orders before 15th April, you will ensure service availability and benefit from prices up to 30% lower.

The general delivery of the stand pack will take place 48 hours before the start of the event (this period may vary depending on the event's assembly schedule). Likewise, the general delivery of services will take place throughout the entire assembly period (furniture, audiovisual equipment, plants, graphics, and coffee machines will be delivered during the last two days before the event opening). If you require special delivery conditions, please contact ServiFira.

Incident management during assembly: please contact +34 932 332 000, use the toll-free exhibitor assistance phones located in the halls near the Pavilion Manager's office, or at the Customer Service Desk.

* All the materials in the stand are only hired, which means that they need to be returned with the same condition they had when delivered. All graphics installed must be removed by the exhibitor on the last day of the event. If failing to remove them, the organization can charge the exhibitor the cost of taking it out.

11. Changes to location

The organiser reserves the right to propose a modification to the space allocated to the exhibitor within the same exhibition venue. In this case, the agreement between the parties, notified in writing (via certified email), will be legally binding without the need to sign an addendum, with the participation agreement remaining in force with the modification agreed upon by both parties.

If no agreement is reached, the modification will be considered null, and the terms agreed upon in the participation agreement will remain unchanged.

Should it become impossible to hold the event in any of the Halls or Pavilions of the planned venue for reasons beyond the control of Fira Barcelona, including ongoing construction works at the venue, Fira Barcelona may change the venue and transfer the event to its other exhibition venue, in which case all participation contracts signed up to that date will be rendered null and void.

Notwithstanding the above, Fira Barcelona will maintain exhibitor status for all clients who do not expressly notify in writing their intention not to participate in the event at its new venue, applying the amounts paid by the exhibitors up to that date to the new contracts they sign.

If written notice is received from the exhibitor expressing their intention not to participate in the event at its new venue, Fira Barcelona will refund the exhibitor the amounts paid under the participation contract up to that date. The exhibitor will not be entitled to any type of compensation for this, expressly waiving

any future claims in this regard. The participation contract will be automatically cancelled between the parties upon receipt of the exhibitor's notice.

12. Amendment to surface area

Exhibitors requesting a reduction in space will lose the right to the entire space but will be able to request a new location from among available spaces. Should exhibitors request a larger space, Fira de Barcelona will comply provided that there is an availability of space. In both cases, the new exhibition space contract must be formalized in writing between the Organization and the exhibitor. Should the requested space be unavailable, the contract will remain unalterable.

13. Force majeure

Fira de Barcelona reserves the right to shorten or extend the duration of a given event, as well as to postpone the assembly, the event itself, and the dismantling, whenever special circumstances or Force Majeure advise such actions. These circumstances do not imply the cancellation of the participation contract, nor do they constitute grounds for claiming any type of compensation for damages.

14. Dress Code at the Event

The staff present in the stands must be dressed appropriately for the function they perform in each case. It will not be possible to use clothes or accessories that involve the objectification of the person or that may offend other exhibitors or attendees for ethnic, religious, sexual, political or social reasons.

It is the exhibitors' responsibility to ensure that all the staff present at their stand (whether they are the direct employees of the exhibitor or employees of their suppliers) are dressed professionally and appropriately. If any transgression of this rule occurs, and being the decision adopted by the Organization unappealable in this respect, the staff will have to leave the venue.

15. Prevention and Action Protocol against harassment

The Organization expresses its zero tolerance for conducts constituting sexual harassment or harassment based on gender, showing its commitment to organize and sponsor events in which people can participate in an inclusive, respectful and safe environment. To this end, a protocol has been implemented whose purpose is to establish the necessary measures to prevent harassment in the Venues where the Events are held.

The aforementioned protocol is mandatory for all the participants in the Events, regardless of the condition in which they intervene, whether as an exhibitor, visitor, supplier or employee of those.

The protocol can be consulted at the following link: <https://www.firabarcelona.com/en/participation-regulations>.

16. Health& Safety Measures

According to the recommendations and standards established by the World Health Organization and/or by the national authorities for the control of diseases with an infection risk,

including epidemics and/or pandemics, the exhibitor agrees to strictly comply with the protocols implemented by the Organizer at all times for the health and safety guarantee at its events. The protocols are accessible on the event's website.

17. Contract terms and conditions and acceptance of the Participation Rules

The foregoing Participation Rules are constituted as standard conditions and contract terms. Those matters not expressly contemplated in these Participation Rules shall be governed by the Fira de Barcelona Exhibitor General Participation Regulations that you can check in www.firabarcelona.com and to which they expressly submit themselves.

Should there be any contradiction or discrepancy between these two documents, the provisions of these Participation Rules shall prevail.