

PARTICIPATION APPLICATION FORM FOR CO-EXHIBITORS

Name of the direct exhibitor _____ Tax ID No. _____

Alimentaria sector to participate in _____

I hereby confirm that the company whose details are given below will be participating as a co-exhibitor present at our stand. This company has its own staff at the stand and has all the technical and commercial documentation needed to inform visitors about the products on display. The co-exhibitor fee (€150, not including 10% VAT) will be billed to:

Direct exhibitor (stand contracting party) Co-exhibitor

Please fill in a form for each co-exhibitor you register.

Co-exhibitor company tax information

Billing details.

Company name _____ Tax ID No. _____

Address _____ Postcode _____

Town _____ Province / State _____ Country _____

Company telephone No. _____ Company fax No. _____ Website _____

Commercial Name

Commercial name of the company. _____

This information will be used in all marketing media and communications: exhibitor and product catalogue, exhibitor passes, visitor guide, maps, etc.

Co-exhibitor company commercial details

If different from tax details.

Company name _____

Commercial Name _____ Tax ID No. _____

Address _____ Postcode _____

Town _____ Province / State _____ Country _____

Company telephone No. _____ Company fax No. _____ Website _____

Contact person

All notifications concerning the trade show will be sent to this person.

Full name _____ Position _____

Direct telephone No. _____ Mobile No. _____ E-mail _____

Head of Exports, Export Manager or Sales Director

Full name _____ Position _____

Direct telephone No. _____ Mobile No. _____ E-mail _____

Co-exhibitor company reference details

Co-exhibitor company profile (more than one choice possible)

- | | | | |
|---------------------------------------|--|---|---|
| <input type="checkbox"/> Association | <input type="checkbox"/> Importer | <input type="checkbox"/> Regional institution | <input type="checkbox"/> Press / Publications |
| <input type="checkbox"/> Retailer | <input type="checkbox"/> International institution | <input type="checkbox"/> Wholesaler | <input type="checkbox"/> Services |
| <input type="checkbox"/> Manufacturer | <input type="checkbox"/> Local institution | <input type="checkbox"/> International private org. | <input type="checkbox"/> Other |
| <input type="checkbox"/> Franchise | <input type="checkbox"/> National institution | <input type="checkbox"/> National private org. | |

Operations sector and product category (more than one choice possible)

OILS AND CONDIMENTS

- Oils Condiments / Spices Sauces Vinegars

SPECIAL FOOD

- Sports Vegan Lactose-free Halal products
 Dietary Ecological / Organic Ethnic food Kosher products
 Children Gluten-free Delicatessen products Food supplements

DRIED FOOD

- Rice / Soup / Pasta Cereals Pulses
 Sugar / Cacao Flour

BEVERAGES

- Energy drinks Beer Soft drinks / Juice / Water
 Coffee Craft beers Tea / Infusions

PRESERVES AND SEMI-PRESERVES

- Canned fruit Canned fish Canned vegetables Jams

SWEETS AND SNACKS

- Pre-packed pastries Biscuits Bakery Snacks
 Chocolates Sweets Pastries

FRESH FRUIT AND VEGETABLES

- Fresh fruit Nuts Mushrooms Vegetables

RAW MATERIALS AND INGREDIENTS

- Additives / Improvement agents Colouring Functional / Superfoods
 Flavouring Preservatives Nutraceuticals

READY-TO-EAT MEALS

- IV and V range Precooked Refrigerated

MEAT PRODUCTS

- Poultry Fresh meat Cured / Cold meat Hams

FROZEN PRODUCTS

- Ice-cream Frozen desserts Frozen fish products
 Frozen dough Frozen meat products Frozen vegetable products

FRESH FISHERIES

- Cephalopods Seafood Shellfish Fish

DAIRY PRODUCTS

- Milk Dairy desserts Cheese

Sales channel (more than one choice possible)

SHOPS

- | | | |
|--|--|--|
| <input type="checkbox"/> Chocolate shop / Confectionery | <input type="checkbox"/> Service station | <input type="checkbox"/> Kiosk |
| <input type="checkbox"/> Ready-to-eat food establishment | <input type="checkbox"/> Ice-cream parlour / Cake shop | <input type="checkbox"/> Convenience store |
| <input type="checkbox"/> Sports, recreation and training establishment | <input type="checkbox"/> Bakery | <input type="checkbox"/> Gourmet store |

RETAILER / WHOLESALER

- | | | |
|---------------------------------------|---|---|
| <input type="checkbox"/> Food | <input type="checkbox"/> Purchasing group | <input type="checkbox"/> OTC pharmacies |
| <input type="checkbox"/> Beverages | <input type="checkbox"/> Delivery | <input type="checkbox"/> Vending |
| <input type="checkbox"/> Cash & Carry | <input type="checkbox"/> Impulse | |

E-COMMERCE

MANUFACTURER

LARGE RETAILERS

HORECA

- | | | |
|---|-------------------------------------|--|
| <input type="checkbox"/> Accommodation (hotels, state-operated hotels, other) | <input type="checkbox"/> Franchises | <input type="checkbox"/> Travellers' restaurants |
| <input type="checkbox"/> Bar / Cafeteria | <input type="checkbox"/> Leisure | <input type="checkbox"/> Contract catering |
| <input type="checkbox"/> Event catering | <input type="checkbox"/> Nightlife | <input type="checkbox"/> Restaurants |

IMPORT-EXPORT

INSTITUTIONS

OTHER

I am participating in the trade show:

- Focused on the domestic market Focused on the international market
- I am not yet exporting, but I can do so and one of my participation objectives is to start doing business in international markets.

I am interested in the following geographical areas:

- | | | | |
|--|--|---|---|
| <input type="checkbox"/> Africa | <input type="checkbox"/> Asia | <input type="checkbox"/> Oceania | <input type="checkbox"/> European Union |
| <input type="checkbox"/> North America | <input type="checkbox"/> Central America | <input type="checkbox"/> Middle East | <input type="checkbox"/> Other |
| <input type="checkbox"/> South America | <input type="checkbox"/> Spain | <input type="checkbox"/> Rest of Europe | |

I intend to take part in the hosted buyers programme*

* Free programme for exhibitor companies (direct and co-exhibitors) including access to the ALIMENTARIA MATCHMAKING SYSTEM, a tool created to ask for meetings with buyers invited by the organiser. **Exhibitor companies which are organisations, institutions, associations, groups of companies, etc. are excluded from access.**

Meetings have three statuses in the tool: requested, accepted and declined. Meeting requests are two-way and as many meetings can be arranged as are accepted. However, requests are limited in number to avoid blocked buyers' schedules and to give all companies the chance to ask for appointments.

I intend to recommend buyers through the Recommend Programme*

* Free programme for exhibitors (direct and co-exhibitors). Recommend the buyer of your choice and you will be able to meet them during the event. We will make sure that you are part of the buyer invitation programme and also ensure confidentiality.

Company Name _____

Buyer's Name _____

Email _____

Country _____

* If you would like to recommend more buyers, you can do so by emailing hostedbuyers@alimentaria.com

■ Co-exhibitor fee

CO-EXHIBITOR FEE: € 150 /company (10% VAT not included).

Companies whose tax address is outside Spain are exempt from paying VAT.

The co-exhibitor application forms must be sent to clientes@alimentariaexhibitions.com. Fira Internacional de Barcelona will issue the pertinent invoice to the company identified as responsible for payment.

The co-exhibitor fee includes the following concepts and minimum services: opening the dossier, administration charges, access to the EXHIBITOR'S AREA, publication in the EXHIBITOR AND PRODUCT CATALOGUE, access to the ALIMENTARIA MATCHMAKING SYSTEM, a tool created to ask for meetings with buyers invited by the organiser, free Wi-Fi access, **3 exhibitor passes and 10 1-day electronic invitations**.

■ Payment conditions

In order to process registration as a co-exhibitor at Alimentaria 2024, you must complete payment of the indicated fee and send proof of payment to clientes@alimentariaexhibitions.com.

Bank details: CAIXABANK, S. A. - IBAN: ES49 2100 0927 5602 0001 7660 / SWIFT CODE: CAIXESBBXXX / C/. Aribau, 185, 08021 Barcelona. Indicating as reference the name of the co-exhibitor company.

■ Important considerations

Admission

The organisers may reject an application if the products to be exhibited do not fit in with the theme of the show. The applicant may not allege participation in previous editions of the event.

Cancellation policy

Co-exhibitor companies that have confirmed their participation and due to any reason forgo their participation in the event, shall inform the organisation in writing regarding said withdrawal, with the consequent loss of all amounts paid until that date, regardless of the reason causing said withdrawal.

By signing this document, the signatory expressly submits to Spanish Law and declares that he/she understands and accepts the General Participation Regulations of the Fira Internacional de Barcelona, as well as the specific regulations for the event, which he/she expressly agrees to abide by.

Full name _____

Date _____

Company stamp and signature

To be signed and returned to clientes@alimentariaexhibitions.com, along with proof of payment.