



Massimo Casalino

Tuna extractor

the problem

Market

- Producers of tuna in jars
- Italy 100 MLN € - 25 ÷ 30 MLN jars/year
- Growth >10% per year
- Premium market

Results

- Material
- Patent Pending in Europe and USA
- Contract with Italian supermarket
- Market July 2015

Grid for tin containers

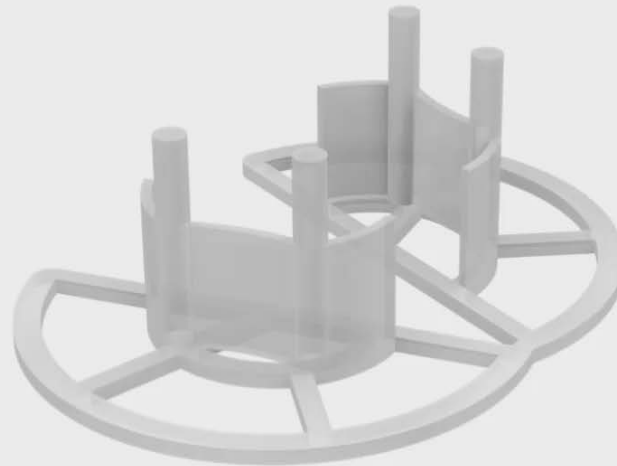
patent pending



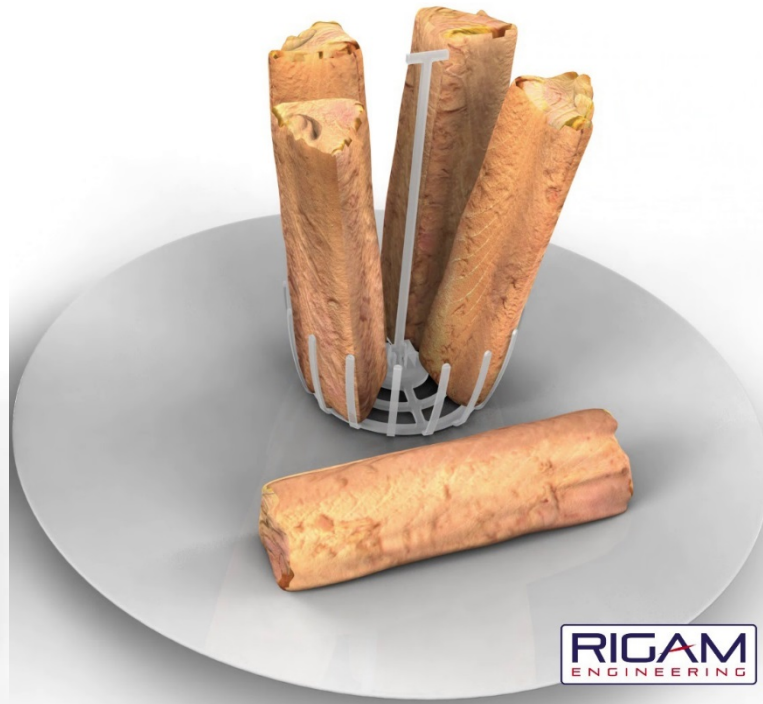
RIGAM
ENGINEERING

Product retainer for glass containers

patent pending

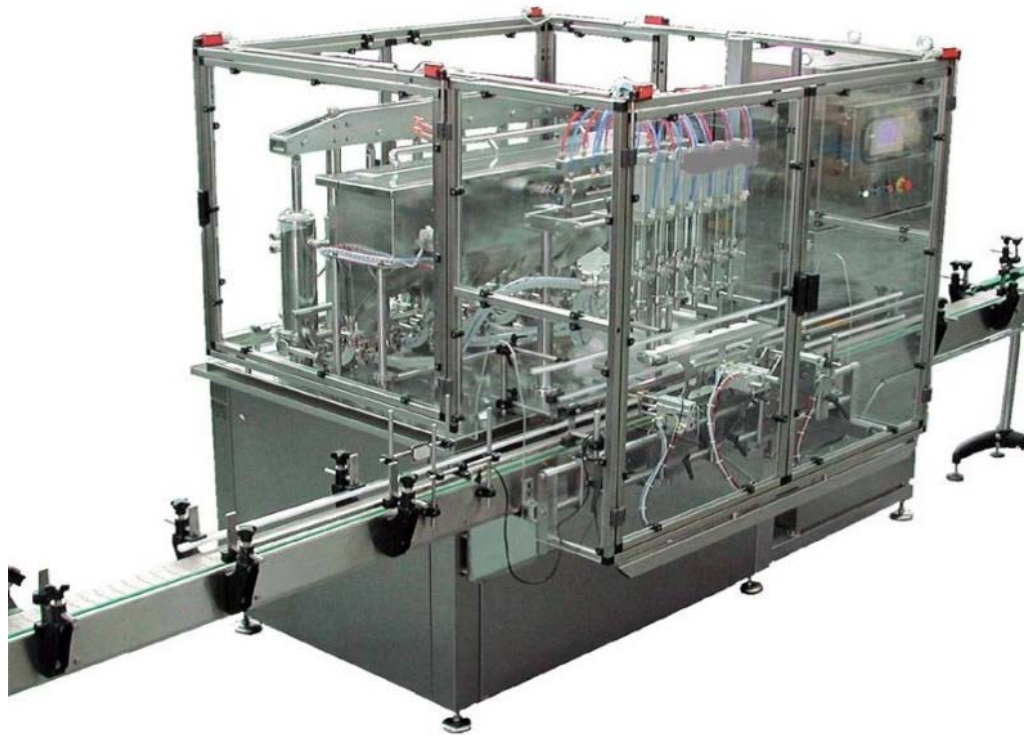


Business model



Business model

Automation, equipments, plants



Awards

- › 1° prize “Start Cup Milano Lombardia” 2013
- › Finalist “National Innovation Awards ” 2013”
- › Finalist “Premio Leonardo Startup 2013”
- › Competition “Startup e Restart” Regione Lombardia
- › Competition “Startup per Expo” Regione Lombardia e Unioncamere



MILANO 2015