Alimentaria 2018

A unique Food, Drinks and Gastronomy Experience

HUB
INDUSTRY
TOURISM
FOOD SERVICE
INTERVIN
INNOVATION
RESTAURAMA
157 COUNTRIES
INTERNATIONAL
FOOD
& DRINKS
GASTRONOMY
BUSINESS
OVER 140,000 VISITORS
MULTIPLE FOODS
INTERCARN
KNOWLEDGE
ALIMENTARIA EXPERIENCE
INTERLACT
FINE
FOODS

Advertising and sponsorship catalogue

Co-located event



BARCELONA 16-19 April Gran Via Venue www.alimentaria-bcn.com

Enhance your company's visibility at a key international event

Holding Alimentaria and Hostelco together gives you a **110,000 sq.m platform open to the world**. A chance to highlight and improve your location, stand out from your competitors and present your new products and services to the over **150,000 professionals (45,000 from outside Spain) who will attend** the show.

This catalogue features the best options for impacting your target and associating your brand with a leading event in Spain and the Mediterranean Arc, one which is an international benchmark with a positioning that sets it apart in Latin and Central America. Here you will find a wide range of advertising and sponsorship options, their advantages and the expected return.

Make the most of all the potential of a leading event in your industry.

01. General sponsorship

02. Online Advertising

03. Onsite Advertising

04. Contracting T&C and process

1. General sponsorship

Accreditation lanyard

Visitor accreditation

Exhibitor accreditation

Turnstiles

Alimentaria-Hostelco Wi-Fi

Circular route buses

Shuttle buses: Sants Estació - venue

Portable mobile device chargers

Hosted Buyers buses: hotel - fair - hotel

Hosted Buyers Lounge: Welcome Cocktail

Hosted Buyers Lounge: Buffet

Hosted Buyers Lounge: Exclusive Service

Corner

General considerations.

All sponsors will get

- Visibility for their company's logo
- Their logo **featured** on the show's website.
- A mention of their sponsorship in all related public communications (press releases, social media, visitor quide, etc.).

Contact us and we'll tell you all about it. comercial@alimentaria.com







		Pieces	Exclusivity	Price/pc.	Deadline
Accreditation lanyard	Give your brand a prominent place on the lanyard bearing the official accreditation for access to the venue. It will bring you mass recognition and	150,000	Yes	€36,000	15/11/2017
	maximum publicity among everyone attending Alimentaria and Hostelco .	150,000	No	€18,000	15/11/2017
Visitor accreditation	Impact all visitors to the show through the accreditation giving access to the fairground.	150,000	Yes	€20,000	15/02/2018
Exhibitor accreditation	Impact all visitors to the show through the accreditation giving access to the fairground. Advertiser profile: full sector service company.	25,000	Yes	€10,000	15/12/2017
Turnstiles	Enhance your brand's visibility for all attendees by putting your image on the front of the turnstiles leading into the venue. A place which all professional visitors, Hosted Buyers, exhibitors, press and Alimentaria and Hostelco institutions have to go through.	All entrances: 38 turnstiles	Yes	€25,000	15/02/2018
		South Entrance: 15 turnstiles	Yes, per entrance	€15,000	15/02/2018
		North Entrance: 10 turnstiles	Yes, per entrance	€7,000	15/02/2018
	_	East Entrance 2-3: 9 turnstiles	Yes, per entrance	€7,000	15/02/2018
		East Entrance 4-6: 4 turnstiles	Yes, per entrance	€5,000	15/02/2018
Alimentaria-Hostelco Wi-Fi	All eyes will be on you if you sponsor the venue's free Wi-Fi connection. Promote your brand during the four days of the show by naming the network with a welcome splash screen for the connection and the inclusion of your logo throughout the Alimentaria and Hostelco Wi-Fi publicity campaign.	Over 860,000 unique sessions (2016)	Yes	€12,000	15/03/2018

O1. General sponsorship

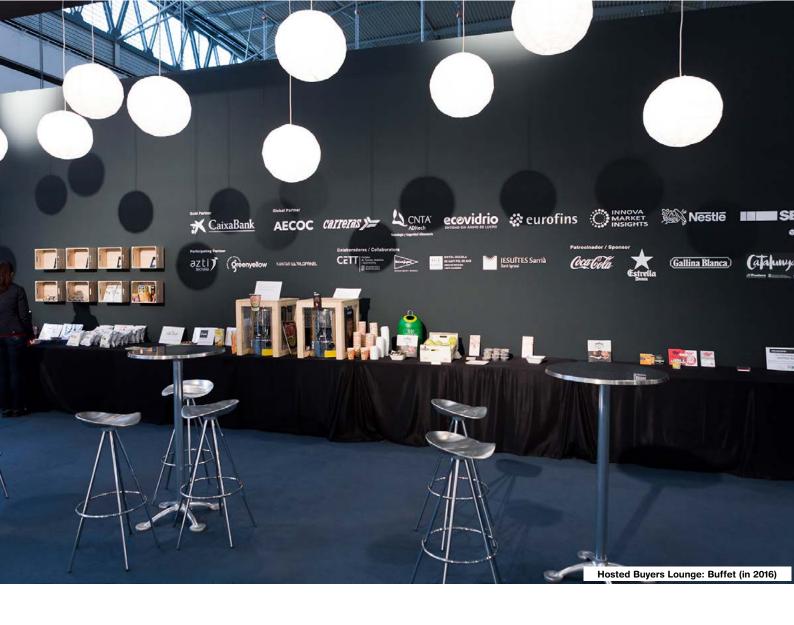




5.

		Pieces	Exclusivity	Price/pc.	Deadline
Circular route buses	Make your brand visible by personalising the bus that Alimentaria - Hostelco lays on for attendees and connects the entrances to the show.	3	Yes	€9,000	15/03/2018
Shuttle buses: Sants Estació - venue	Make your brand visible by personalising the bus that Alimentaria - Hostelco lays on for attendees travelling between Sants Estació and the venue.	5	Yes	€15,000	15/03/2018
Portable mobile device chargers	Make yourself visible through this innovative service which attendees can use to charge their smartphones and tablets for free through stations, each equipped with 10 portable and customisable batteries. They will be sited in a number of strategic areas.	All the stations in all areas (10 stations)	Yes	€12,000	29/03/2018
	The Alimentaria Hub: bloggers area, CaixaBank Room (space for FIAB Food & Drinks business meetings), information point and Hosted Buyers Lounge.	4 stations	Yes, per area	€5,000	29/03/2018
	The Alimentaria Experience: information point, VIP room for chefs and speakers and Aula Gastronòmica.	3 stations	Yes, per area	€4,000	29/03/2018
	Vinorum Think: VIP room and information point.	2 stations	Yes, per area	€3,000	29/03/2018
	Barcelona Cocktail Art.	1 station	Yes, per area	€2,000	29/03/2018

01. General sponsorship **02.** Online Advertising **03.** Onsite Advertising **04.** Contracting T&C and process



		Pieces	Exclusivity	Price/pc.	Deadline
Hosted Buyers buses: hotel – show – hotel	Make your brand visible by personalising the bus that Alimentaria lays on for Hosted Buyers between their hotel and the venue.	3	Yes	€10,000	01/03/2018
Hosted Buyers Lounge: Welcome Cocktail	Position your brand in the welcome event that thanks the Hosted Buyers for coming. It is traditionally held on the first day of the show in the Hosted Buyers Lounge.	Approx. 750 Hosted Buyers invited	Per product category*	€1,000 + Product contribution	01/03/2018
Hosted Buyers Lounge: Buffet	Make your product visible in the rest area for international buyers and VIP visitors. Sponsor the facility by contributing your product to the free buffet available throughout the day.	Product tasting	Per product category*	€2,000 + Product contribution	01/03/2018
Hosted Buyers Lounge: Exclusive Service Corner	Book an exclusive promotion area in the Hosted Buyers Lounge. This area consists of a table-counter and a stool where someone from your company can promote your products among members. Advertiser profile : full service company.	Exclusive corner	Max. 3	€3,000	01/02/2018

 $^{^{\}star} \, \text{Sponsorship reserved for a single company for each product category and respecting The \, \text{Alimentaria Hub's } \textit{partners}. \, \text{Assignment will be in order of registration and payment.} \\$

01. General sponsorship

2. Online Advertising

- Website
- Exhibitor and product catalogue
- Alimentaria 2018 official app
- Alimentaria 2018 Newsletters
- Alimentaria 2018 Official Twitter

Leverage the online publicity for Alimentaria before, during and after the show to take your place in its communication and get more impressions, more traffic to your website and greater engagement for your company.

We provide you with a number of online media featuring a wide range of options so you can find the one that's right for you.

Contact us and we'll tell you all about it. comercial@alimentaria.com



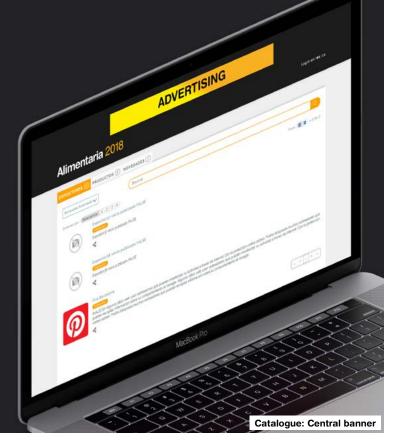
Website

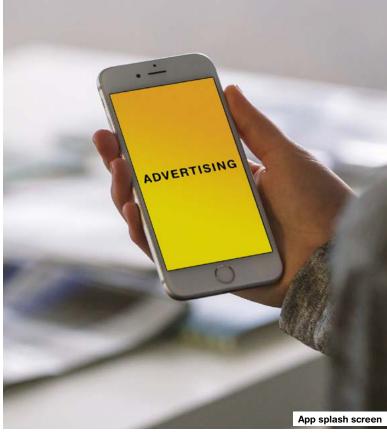
It's the ideal platform for enhancing your company's visibility and increasing visits to your stand. This portal features all the show's contents and provides access to the exhibitor catalogue, the exhibitor and visitor areas and the accreditation system.

In the year prior to Alimentaria 2016 there were more than 4,000,000 page views (+27% compared to the previous event).

	Location	Measurements	Exclusivity	Price/pc.
Exclusive main banner over header	Homepage			€6,000
neader	Alimentaria section			€2,750
	Visiting section	970 px x 90 px	Yes	€2,750
	Exhibit section	_		€2,000
Exclusive banner	Homepage			€2,000
	Alimentaria section		Yes	€1,500
	Visiting section	970 px x 90 px		€1,500
	Activities section			€1,200
1/3 banner	Homepage		No	€750
	Alimentaria section			€500
	Visiting section	— 300 px x 250 px		€500
	Activities section	_		
Promoted content	Sectors and activities pages	Image: 240 px x 240 px and 32 characters (title) + 280 characters (description)	Max. 2	€800
Brief promoted content	Sectors and activities pages	120 px x 120 px and 32 characters (title) + 90 characters (description)	Max. 3	€150
Exclusive banner in the accreditation system	End of accreditation process	250 px x 250 px	Yes	€3,500

- Deliver the images in PNG, JPG or GIF format not exceeding 40 kb and a link (with UTMs if you wish) that will open in a new window.
- Any advertising item will be published after purchase until two months after the show.
- As the website is responsive, the display of the banners may vary depending on the device where they are displayed.
- Deadline for hiring and delivery of final artwork: 29/03/2018





Exhibitor and product catalogue

This promotional tool for exhibitors stays available after the event has finished as it remains posted online for two years. Visitors use it to plan their visit, which means it is the ideal showcase to increase your visibility. At the last Alimentaria, the lists of companies and products achieved 50% of the

traffic on the website with over 2,250,000 page views in all the languages available. Exhibitors who purchase a featured or sponsorship profile immediately increase their number of enquiries.

	Туре	Measurements	Exclusivity	Price/pc.
Central banner	A alconstinuo de licelo	070 7 00 7	Yes	€5,000
	Advertising + link	970 px x 90 px	Rotating: max. 3	€1,900
Information in catalogue Featured Sponsorship	Standard	1 company listing and 3 product listings All exhibitors		€0
	Featured	1 company listing and 5 product listings. Greater visibility	No	€350
	Sponsorship	1 company listing and 10 product listings. Greater visibility + top positions in the list	Yes, per sector	€850

- When purchasing any of the types, their considerations will be automatically included in the list of exhibitors and products available on the Alimentaria 2018 official app.
- Deadline for hiring and delivery of final artwork in the case of the central banner: 09/04/2018

Alimentaria 2018 official app

Your company at the fingertips of all show attendees.

Get more visitors to your stand with the Alimentaria app, the interactive guide for planning time at the show featuring a continuous flow of updated information.

Approximately 10,000 downloads at the last edition.

The Alimentaria app will be free and compatible with iOS and Android operating systems.

	Туре	Measurements	Exclusivity	Price/pc.
App splash screen	Full image on the homepage screen + link	- Landscape terminal: 1920 px x 1080 px with safety zone of 240 px on each side Portrait terminal: 1080 px X 1920 px with safety zone of 290 px at the top and 240 px at the bottom	Yes	€5,000
Screen footer banner	Advertising + link, visible in the app's sections with a rotating	1024 px x 90 px (landscape) and	Exclusive	€1,500
banner 360 px x 50 px (portrait)	Rotating: max. 3	€800		

- Deliver the images in PNG, JPG or GIF format not exceeding 40 kb and a link (with UTMs if you wish) that will open in a new window.
- Deadline for hiring and delivery of final artwork: 29/03/2018

03. Onsite Advertising 01. General sponsorship

04. Contracting T&C and process



Alimentaria 2018 Newsletters

Strategically enhance your visibility by taking out an ad space in the Alimentaria 2018 newsletters with an exclusive presence in the body of the newsletter and a link to your website in the last mass mailings before the event is held.

Newsletters for visitors

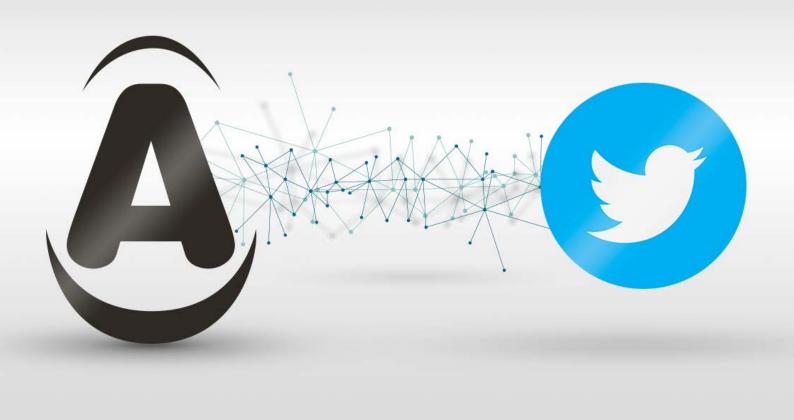
	Туре	Measurements	Exclusivity	Price/pc.
Addressed to pre-registered Spanish and international visitors with all the information they need to plan their visit.	Sponsor	Central banner in the body of the newsletter (600 px x 100 px) + link	Max. 2	€5,000
Last five newsletters before the show is held (approx. 120,000 contacts/ newsletter)	Informative note	Image (158 px x 151 px), title (30 characters) and description (120 characters) + link	Max. 3	€2,500

Newsletters for exhibitors

	Туре	Measurements	Exclusivity	Price/pc.
Sector and general contents plus the latest news to generate maximum participation.	Sponsor	600 px x 100 px + link	Max. 2	€2,000
Advertiser profile: Full service company.	Informative note	Image (158 px x 151 px), title (30 characters)	Max. 3	€700
Two newsletters before the show is held (4,500 contacts/newsletter)	mornauve note	and description (120 characters) + link	WIGA. O	e100

- As the newsletter is responsive, the display of the banners may vary depending on the device where they are displayed.
 Deadline for hiring and delivery of graphic material (accepted formats PNG, JPG and GIF, maximum size 40 kb) is 29/03/2018

10.



Twitter

Alimentaria 2018 Official Twitter

Presence in two tweets and two retweets a month. During the show this goes up to 1 tweet + 1 retweet a day, coordinated and planned in advance by contacting: social@alimentaria.com

	Туре	Exclusivity	Price/pc.
Alimentaria 2018 Official Twitter	Presence in the show's official account for your content related to Alimentaria 2018.	No	€1,200

• Active from the time of hiring until the end of the show. The contracting deadline is 10/04/2018, subject also to the availability of resources to enable optimal content management.

3. Advertising Onsite

Guides

Outdoor advertising at venue

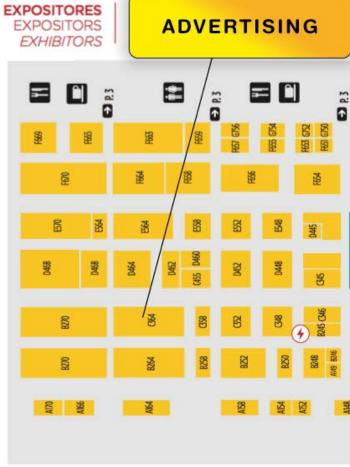
Indoor advertising at venue

Alimentaria has a number of informative media and areas to make visiting the show easier and deliver a better visitor experience.

Optimise your visibility during the event and get more traffic to your stand.

Contact us and we'll tell you all about it. comercial@alimentaria.com





Logo on map in Visitor Guide

13.

Guides

Visitor Guide

Direct visibility for Alimentaria and Hostelco visitors

Bilingual medium for professionals visiting Alimentaria and Hostelco. It contains all the useful information: opening hours, entrances, food options, list of exhibitors and maps, activity programmes, etc.

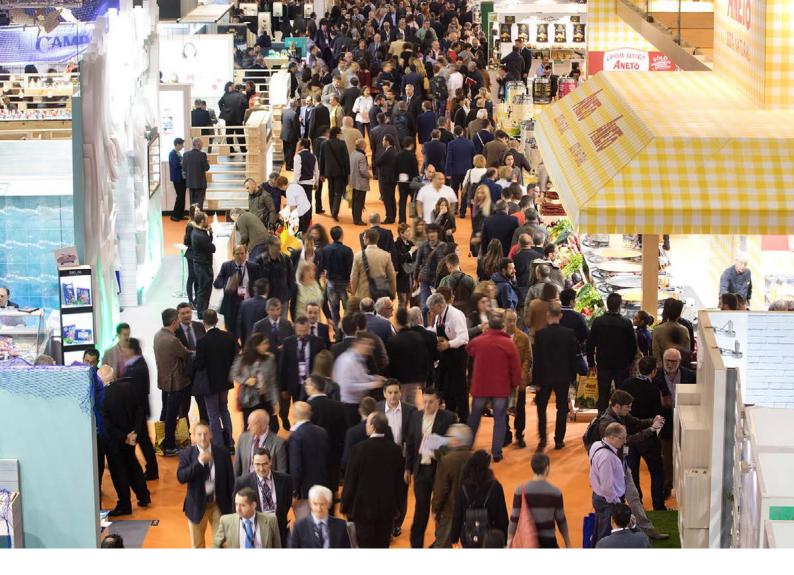
It will be available as a hardcopy at all the entrances to the show at the accreditation and information points set up in the venue. It will also be in digital format on the show's website and will be announced via newsletter to all accredited visitors.

Estimated print run	Туре	Measurements	Exclusivity	Price/pc.
80,000 copies (Medium measurements: closed: 200 mm x 220 mm, open: 400 mm x 220 mm) and digital format.	Back cover	Width: 200 mm + 3 mm (bleed) Height: 220 mm + 3 mm (bleed)	Yes	€5,000
	Double page	Width: 400 mm + 3 mm (bleed) Height: 220 mm + 3 mm (bleed)	No	€2,500
	Inside back cover	Width: 200 mm + 3 mm (bleed)	Yes	€2,000
	Colour page	Height: 220 mm + 3 mm (bleed)	No	€1,500
	Logo on exhibitor map*	Vectorised logo	Max. 10 logos per hall	€1,200
	1/2 page	Width: 200 mm + 3 mm (bleed) Height: 110 mm + 3 mm (bleed)	No	€800

^{*} Hiring this type means your logo automatically goes on the venue's signage maps in all its halls (see page 17).

O1. General sponsorship O2. Online Advertising O3. Onsite Advertising O4. Contracting T&C and process

Deadline for hiring and delivery of final artwork: 01/03/2018



Exhibitor guide

Direct visibility for Alimentaria exhibitors

Bilingual medium for everyone attending Alimentaria which helps with any procedures or processes while the event is on. It is given out as a hardcopy (approximately 50 pages) free of charge to all exhibitors and is posted on

the show's website in the Exhibit section and in the Exhibitor Area services portal. Its availability is announced by newsletter to all exhibitors. **Advertiser profile:** full sector service company.

14.

Estimated print run	Estimated print run Type Measurements		Exclusivity	Price/pc.
4,500 pc on paper (Medium measurements: closed: 110 mm x 210 mm, open: 220 mm x 210 mm) and digital format.	Back cover	Width: 110 mm + 3 mm (bleed) Height: 210 mm + 3 mm (bleed)	Yes	€3,000
	Front cover banner	Width: 110 mm + 3 mm (bleed) Height: 45 mm + 3 mm (bleed)	Yes	€1,800
	Inside front cover	Width: 110 mm + 3 mm (bleed) Height: 210 mm + 3 mm (bleed)	Yes	€1,500
	Inside back cover	Width: 110 mm + 3 mm (bleed)	Yes	€1,200
	Colour page	Height: 210 mm + 3 mm (bleed)	No	€900

• Deadline for hiring and delivery of final artwork: 01/03/2018

01. General sponsorship **02.** Online Advertising **03.** Onsite Advertising **04.** Contracting T&C and process









Outdoor advertising at venue

Medium	Location.	Actual size	Usable size	Exclusivity	Price/pc.
XXL billboard*	South Entrance	45 m x 11 m	30 m x 11 m	Yes, shared with the organisers	€30,000
Masts with advertising flags	South Entrance, taxi rank (15 pc.)				€15,000
	South Entrance, goods entrance (10 pc.)	1 m wide x 4 m high		Exclusive per area	€9,000
	North Entrance plaza (6 pc.)				€5,000
Square tower	Entrances to show and to transport (Metro/FGC)	4 sides measuring 1 m wide x 4 m high		No	€3,000
3D tower	Exits from car parks A and B	4 sides measuring 2.16 m wide x 4 m high x 1 m side		No	€6,000
Totem	Exits from car parks C, D, E and F	4 sides measuring 1.2	20 m wide x 2.04 m high	No	€3,000

^{*} Although exclusivity is specified, the medium's size means that the space will be shared with the organisers which will take up 1/3 of the actual size.

The deadline for hiring and sending graphic materials as a printable high-resolution PDF file is 22/03/2018. After that date a **surcharge of 5% of the price** will be charged. If you have any questions or require further information about advertising at the venue (indoors or outdoors), please contact **Nivell Publicitari**, the official supplier which receives the final artwork and produces and places advertising items: **Maya Zarza** (maya@nivellpublicitari.com).

O1. General sponsorship O2. Online Advertising O3. Onsite Advertising O4. Contracting T&C and process









16.

Indoor advertising at venue

Medium	Location	Actual size	Useful size	Exclusivity	Price/pc.
Totem	Walkways between halls	4 sides measuring 1.20 m wide x 2.04 m high		Yes	€3,000
Front-lit canvas	South Entrance, left-hand side	7 m wide x 4.55 m high	4.66 m wide x 4.55 m high	Yes, shared with	€12,000
South Entrance*	South Entrance, right-hand side	6 m wide x 4.48 m high 4 m wide x 4.48 m high		the organisers	€12,000
Circular towers Hall 4		33.02 m x 3.60 m high			€7,500
(walkway)	Hall 5	33.22 m x 3.48 m high		Yes	€7,500
	Hall 6	33.28 m x 3.60 m high			€7,500
Escalators (support rails)**	South Entrance, connection with walkway	8 sides: 12.65 m x 0.57 m		Yes, per escalator	€10,000
(support rails)	South Entrance, connection with press room and indoor Metro entrance	7 sides: 12.8 m x 0.58 m		Yes, per escalator	€7,000
	Between walkway and hall 2, 3 (2 escalators), 4, 5, 6, 7, 8	6 sides: from 12.90 m x 0.57 m to 17.70 m x 0.63 m		Yes, per escalator	€9,000
Travelators in walkway**	HALL 2, 3, 4-5, 8	6 sides: from 37.40 m x 0.57 m to 45.5 m x 0.57 m		Yes	€7,500

^{*} Although exclusivity is specified, the medium's size means that the space will be shared with the organisers which will take up 1/3 of the actual size.

The deadline for hiring and sending graphic materials as a printable high-resolution PDF file is 22/03/2018. After that date a **surcharge of 5% of the price** will be charged. If you have any questions or require further information about advertising at the venue (indoors or outdoors), please contact **Nivell Publicitari**, the official supplier which receives the final artwork and produces and places advertising items: **Maya Zarza** (maya@nivellpublicitari.com).

01. General sponsorship 02. Online Advertising 03. Onsite Advertising 04. Contracting T&C and process

^{**} Measurements are approximate. Ask Nivell Publicitari for a template to adjust the final artwork design for these media.



Indoor advertising at venue

Medium	Location.	Actual size	Exclusivity	Price/pc.
Company logo on the show's "You Are Here" maps***	Per hall	Vector logo	Max. 10 advertisers per hall	€1,200
Advertising on the sides of the show's "You Are Here" maps	In the entire venue (estimated two maps per hall)	2 sides: 0.40 m (width) x 3 m (height)	Yes	€6,000
Handing out advertising in passageways (away from stand)	Per hall	Authorisation signed by the organisers is required	Max. 2 companies per hall/day	€600

^{***} Hiring this option means your logo automatically goes on the Visitor Guide maps (see page 13) provided that it is taken out before 01/03/2018

The deadline for hiring and sending graphic materials as a printable high-resolution PDF file is 22/03/2018. After that date a **surcharge of 5% of the price** will be charged. If you have any questions or require further information about advertising at the venue (indoors or outdoors), please contact **Nivell Publicitari**, the official supplier which receives the final artwork and produces and places advertising items: **Maya Zarza** (maya@nivellpublicitari.com).

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17.

Gran Via Venue Outdoor and Indoor Advertising



4. Contracting T&C and process



Contracting process

If you have any questions, please contact your salesperson who will guide you and suggest special packages to suit your needs.

- If you are sure about what you want, please fill in the contracting form and send it to your salesperson.
- The sales department will confirm availability and validate your application.
- To process the chosen item, you have to pay the fee and email proof of payment along with this duly completed form to <u>comercial@alimentaria.com</u>. You can pay by cheque or by bank transfer to FIRA INTERNACIONAL DE BARCELONA

CAIXABANK, S.A.

IBAN: ES49 2100 0927 5602 0001 7660

SWIFT: CAIXESBBXXX

Av. Diagonal, 530, pl. baixa. 08006 Barcelona

- You will receive an invoice from Fira Internacional de Barcelona for the items you have hired.
- Once you have paid and/or we have received your proof of payment, we will then block the advertising space for your company.
- Based on the type of advertising you need to send the graphic material following the instructions in this catalogue (measures, formats) for each medium and always within the deadlines set.
- If you have not provided the graphic material with the correct specifications by the deadline, and even though you may have paid, the insertion or application of the advertisement in the contracted medium cannot be guaranteed and save in case of force majeure the amount paid will not be refunded.

Contracting T&C

- To contract any of the advertising options, you have to fill in the form and email it to <u>comercial@alimentaria.com</u>. You will receive written notification of the availability and acceptance of the contracted service.
- The design of each of the graphic promotional items will be the responsibility of the contracting company.
- Each service must comply with the technical specifications stipulated for each medium.
- By signing the form you accept the show's advertising standards and terms and conditions and any additional ones that may be introduced during the course of the show.
- The organisers reserve the right not to accept a graphic design if it conflicts with the show's rules and values.
- In no case will it conflict with the event's general sponsors and partners which will appear whenever the organisers consider it appropriate.
- Prices do not include VAT. Companies whose tax address is outside Spain are exempt from VAT.

01. General sponsorship 02. Online Advertising 03. Onsite Advertising 04. Contracting T&C and process

20.

Contracting form

Со	ntact person			Company		
Tax	Address					
Pos	stcode Town			Province/County/State		
Co	untry			Phone Phone		
				Place and date		
	nail					
G	eneral sponsorship			Online advertising		
		Exclusivity	Price/pc.	Website	Exclusivity	Price/pc.
٥,	Accreditation lanyard	1	€36,000	Exclusive main banner over header		<u>-</u>
	Accreditation lanyard	×	€18,000	☐ Homepage		€6,000
	Visitor accreditation	√	€20,000	Alimentaria section	J	€2,750
_	Exhibitor accreditation	√	€10,000	☐ Visiting section	√	€2,750
Turnstiles			Exhibit section		€2,000	
				Exclusive banner		
Ι.	All entrances	√	€25,000	☐ Homepage ☐ Alimentaria section		€2,000 €1,500
٥,	South Entrance	J	€15,000	☐ Visiting section	√ 	€1,500
	North Entrance	√	€7,000	☐ Activities section		€1,200
, ,	East Entrance 2-3	J	€7,000	1/3 banner	·	
]	East Entrance 4-6		€5.000	Homepage	Х	€750
				Alimentaria section	х	€500
١.	Alimentaria-Hostelco Wi-Fi	√	€12,000	☐ Visiting section	X	€500
]	Circular route buses	√	€9,000	Activities section	X	€500
3	Shuttle buses: Sants Estació - venue	✓	€15,000	☐ Promoted content* ☐ Brief promoted content*	X	€800 €150
	Portable mobile device chargers			☐ Exclusive banner in the accreditation	svstem /	€3,500
	All areas	1	€12,000	Exhibitor and product cata	-	
_	The Alimentaria Hub	√	€5,000	Exclusive Top Banner	√ √	€5,000
			€4,000	☐ Rotating Top Banner	×	€1,900
<u> </u>	The Alimentaria Experience	√		☐ Featured	х	€350
]	Vinorum Think	√	€3,000	Sector sponsorship*	\checkmark	€850
١.	Barcelona Cocktail Art	√	€2,000	Alimentaria 2018 official a	ρp	
☐ Hosted Buyers buses: hotel - fair - hotel		\checkmark	€10,000	☐ Splash Screen √		€5,000
<u> </u>	Hosted Buyers Lounge: Welcome Cocktail*	√	€1,000	Exclusive Footer Banner	$\sqrt{}$	€1,500
	Hosted Buyers Lounge: Buffet*	√	€2,000	Non-exclusive Rotating Footer Banne	er x	€800
	Hosted Buyers Lounge: Exclusive Service Corner*		€3,000	Alimentaria 2018 Newsletters		
٠.	nosted buyers counge. Exclusive Service Corner			Newsletters for Visitors		
				Sponsors	Х	€5,000
	o sponsor the selected Hosted Buyers Lour type of product or service supplied by you	• •		Informative note	X	€2,500
116	s type of product of service supplied by your	Compar	ıy.	Newsletters for Exhibitors		
				Sponsors	x	€2,000
				☐ Informative note	X	€700
				Alimentaria 2018 Official T	witter	
				☐ Alimentaria 2018 Official Twitter	х	€1,200
				* For these online sponsorship items and/or the activity you want.	s, please select th	ıe sector
				Sector —		
				☐ Intervin ☐ Intercarn		nterlact
				☐ Expoconser ☐ Multiple Foods	F	Restaurama
				Activity		
				☐ The Alimentaria Hub ☐ The Alimentaria	a Experience	/inorum Think
				☐ Olive Oil Bar ☐ Barcelona Coo	cktail Art 🔲 I	nnoval

Onsite advertising

_	uides	Exclusivity	Price/pc.
	sitor guide		
_	Back cover	√	€5,000
	Double central page	√	€2,500
	Inside back cover	√	€2,000
_	Colour page	X	€1,500
	Logo on map (hall)*	X	€1,200
	1/2 page	X	€800
Ex	hibitor guide		
	Back cover	√	€3,000
	Front cover banner	√	€1,800
	Inside front cover	√	€1,500
	Inside back cover	√	€1,200
	Colour page	×	€900
0	utdoor advertising at venue		
	South Entrance billboard	1	€30,000
	South Entrance Masts – Taxi Rank (15 pc.)	1	€15,000
	South Entrance Masts – Goods Entrance Area (10 pc.)	V	€9,000
	North Entrance Plaza Masts (6 pc.)	1	€5,000
	Square tower (at show entrances and transport)**	×	€3,000
	3D tower (A and B car park exits)**	X	€5,000
	Totem (C to F car park exits)**	×	€3,000
	door advertising at venue		
	Totem (walkways between halls)**	×	€3,000
	Front-lit canvas South Entrance – Left-hand side		€12,000
	Front-lit canvas South Entrance - Right-hand side	√	
	Circular tower (hall 4 walkway)	√	€12,000 €7,500
	Circular tower (hall 5 walkway)	√	
	Circular tower (hall 6 walkway)	√	€7,500 €7,500
	*		e7,500
	calators (support rails)		
	South Entrance, connection with walkway	√	€10,000
	South Entrance, connection with press room and indoor Metro entrance	√	€7,000
	Between walkway and hall 2	√	€9,000
	Between walkway and hall 3A	√	€9,000
	Between walkway and hall 3B	√	€9,000
	Between walkway and hall 4	√	€9,000
	Between walkway and hall 5	√	€9,000
	Between walkway and hall 6	√	€9,000
	Between walkway and hall 7	√	€9,000
	Between walkway and hall 8	√	€9,000
Tra	avelator in walkway		
	Hall 2	√	€7,500
	Hall 3	√	€7,500
	Hall 4-5	√	€7,500
	Hall 8	√	€7,500
	Company logo on the show's "You Are Here" maps. *	х	€1,200
	Advertising on "You Are Here" maps	√	€6,000
	Handing out advertising in passageways*	Х	€600

□Hall 1	□Hall 2	☐ Hall 3
□Hall 4	☐ Hall 5	□Hall 6
□Hall 7	□Hall 8	
** Ask for th indicating the	e location you want accor reference used in the map o	rding to the medium on page 18.
Square towe	er	
Totem		
3D tower		

* For these onsite advertising items select the hall of your choice.

Company signature and stamp

For any questions please contact your salesperson. Fill in and email this form to

comercial@alimentaria.com and we'll confirm whether the medium is available. Once proof of payment has been received, the space will be hired and blocked.

22.

Enhance your visibility

Alimentaria 2018

16-19 Abril / April 2018 Barcelona www.alimentaria-bcn.com









