

## <u>3rd International Halal Congress</u> <u>ALIMENTARIA</u> (\*)

## 16 September 2020 Venue: Conference Room The Alimentaria HUB (Pavilion 5)

# 'How to adapt products and services to the Muslim consumers, a global business opportunity'

More than 1.800 million Muslims spent \$2,2 trillion dollars in their lifestyle in 2018, and are expected to reach \$3,2 trillion by 2024. This population will reach 2.200 million by 2030, with 50% of them below 30 years old. Muslim global spending in food and beverage was valued at US\$1,4 trillion in 2018, and is forecasted to reach US\$2 trillion by 2024. The estimated global spending on Halal Certified Food and Beverage products were \$1,37 billion in 2018, expecting to reach \$1,97 billion by 2023 (State of the Global Islamic Economy Report 2019/20)

Several countries are developing comprehensive strategies to capitalize these business opportunities, like Thailand, Turkey, Indonesia, Malaysia or United Arab Emirates.

While this global growing market is increasingly diverse, sophisticated, tech savvy and younger, companies must adapt their products and services to their tastes and values. Thus, tailor made marketing and branding are key.

#### 10:30h Welcome words

Ana Matas, Event Project Manager & The Alimentaria Hub responsible

#### 10:35h Targeting the diversity of Muslim consumers

Hanen Rezgui, President, Association for Awareness, Information and Defence of Muslim Consumers (ASIDCOM). France

#### **Debate**

### 11:00h Strategies to develop the Halal business.

Representative from Indonesia

Chair: Javier Albarracín. Barcelona Halal Services

Adnane Elgueddari, President, Club Halal Export, Moroccan Exporters Association Representative from Turkey Representative from South Africa

#### **Debate**



11.45h Marketing the Muslim Millennial: a growing and strong

consumer force.

Nafisa Bakkar, CEO, Amaliah & Halal Gems, UK

**Debate** 

12:00h The revolution of the digital world in the halal sector.

Yvonne Maffei, founder, MyHalalKitchen, halal industry influencer,

**USA** 

**Debate** 

12:30h End of the second day of the Congress.

(\*) Languages: simultaneous translation Spanish-English-Spanish