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Biography David Berry







David Berry is a Partner at Flagship Ventures, where he focuses on founding and investing in early stage life science and cleantech ventures. He co-founded and helped launch LS9, Joule Unlimited, where he previously served as the founding CEO, and serves on the Board of Eleven Biotherapeutics. He is currently co-founder and CEO of Theracrine, Inc., a company developing novel drugs to treat metastases and Essentient Inc., which is transforming global nutrition. He received his M.D. from Harvard Medical School and his Ph.D. from MIT, where he serves as a member of the MIT Corporation. In 2010 he was elected to the MIT Enterprise Forum Global Board. Among his over thirty scientific and academic awards, David was named as the Innovator of the Year under the age of 35 by Technology Review and received the prestigious Lemelson-MIT Student Prize for invention and innovation.

> David Berry MD, PhD, Partner



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Biography Nancy M. Briefs







Ms. Briefs' background includes 30+ years in the medical device industry building shareholder value by raising venture and public financing. She is a serial Medical Device Entrepreneur and has been an integral team member responsible for developing and commercializing innovative paradigm shifting technologies (i.e. Percardia, Vista Medical Technologies, Stryker Corp., Target Therapeutics and Edwards).

Ms. Briefs most recently was the Former President and CEO of Elemé Medical Inc., a premier, venture backed aesthetics company focused on body shaping. Elemé Medical was a Delaware corporation with headquarters in Merrimack, New Hampshire. Eleme Medical was sold to Cynosure Inc. (CYNO) in February 2011. SmoothShapes® system with Photomology™was Elemé Medical's preeminent product to launch. Thermal and non-destructive, Photomology™'s unique mechanism of action combines a noninvasive dynamic laser and light energy with mechanical massage and vacuum to improve the appearance of cellulite and fat producing long lasting results. In addition, Eleme Medical's SmoothShapes® product was a design finalist in the NH High Tech Council Product of the Year 2008.

Ms. Briefs was awarded with the Ernst & Young (EOY) New England Entrepreneur of the Year Award for Emerging Companies in 2003. Ms. Briefs served as a National Judge for the EOY Entrepreneur of the Year Award for Life Sciences 2004 - 2008.

Ms. Briefs was awarded the "Spirit Award" in 2009 by the New Hampshire Biotech Council.

In 2010 she received a "Leadership and Inspiration" Award from WEST (Women Entrepreneurs in Science and Technology).

### Current Board of Directors:

- Director, Elemé Medical Inc.
- Medical Device Manufacturers Association (MDMA), Washington DC
- CardiAQ Valve Technologies, Inc

# Former Board of Directors:

- ProRhythm Inc.
- Direct Flow Medical
- Percardia
- Vista Medical

### **Business Advisory Boards:**

- EndoSphere Surgical
- Touch Bionics
- Jeff Karp, MIT Brigham & Women's

Nancy M. Briefs Vitam repe volorectum fugitate officiis



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Biography Andrea Böhmert







Andrea Böhmert is Co-Managing Partner of Hasso Plattner Ventures Africa, one of the most active Venture Capital Funds in South Africa.

With her involvement in the Silicon Cape initiative, the Google Umbono incubator program, as Non-Executive Director of the Cape IT Initiative, the Western Cape Umbrella organization that represents the IT Cluster, and long-term Director on the Board of the IT Business Incubator, Bandwidth Barn, Andrea passionately supports the South African entrepreneurial eco-system.

Before Hasso Plattner Ventures Africa, Andrea co-founded Cape Venture Partners, a boutique investment advisory company and had Senior Management positions at Dimension Data and Siemens. She received her business degree from RWTH Aachen, Germany and holds an MBA from Henley Management College, UK.



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Biography Carlos Domingo







Carlos Domingo is CEO for Telefónica I+D; he joined the company in 2006 as Director of Internet & Multimedia and Director of the Barcelona Center. Since then, he has implemented a new way of working and a new understanding of the R&D in a big Telco. Carlos serves on the board of directors of Jajah since 2010.

Carlos holds a MSc in computer science from the Tokyo Institute of Technology, a PhD in computer science from the Polytechnic University in Catalonia and post grad business studies from Stanford Graduate School of Business.

With more than 15 years of experience in the IT and telecommunications world, he has developed a big part of his career in Japan and USA, being VP of Celertem Technologies and eventually becoming the President & CEO of its subsidiary in Seattle after merging Extensis LizardTech and DiamonSoft.

In 2008 he was awarded with the `National Award to the Professional Career' granted by the Asociación de Ingenieros en Informática (Computer Science Engineers Association) in Spain.





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Biography David Flaschen







David has been a professional soccer player, union organizer, CEO of companies large and small, including Thomson Financial, a founder of Cognizant and for the last 10 years an investor of venture capital and private equity. Most recently he has been a partner at Castanea Partners investing in business, marketing and information services in addition to internet enabled media

David Flaschen



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Biography David Friend







David Friend is Chairman, CEO, and co-founder of Carbonite, Inc. Carbonite is the leading provider of online backup services in the U.S. Mr. Friend has been a successful technology entrepreneur for over 25 years. He previously co-founded five companies: Sonexis, FaxNet, Pilot Software, Computer Pictures Corporation and ARP Instruments. In 2010, David was named an Ernst & Young Entreprenuer of the Year in the Emerging Technology category. He has been featured in USA Today, Tech Capital, The Boston Globe, Mass HiTech, Fortune, Forbes and Tom Peter's best-selling management book,The Pursuit of Wow!

David has been a lecturer at MIT's Sloan School of Management and is an active supporter of music and the arts in Boston. He is a trustee (emeritus) of the New England Conservatory, Berklee College of Music, and the Brookings Institution in Washington, D.C.

David holds a bachelor's degree in engineering from Yale University and attended the Princeton University Graduate School of Engineering where he was a David Sarnoff Fellow. He is an avid marathoner, distance cyclist, windsurfer, and hiker.



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Biography Garret Gruener







Garrett is a co-founder of Alta, and was also a Partner at Burr, Egan, Deleage & Co., which he joined in 1992.

He has more than two decades of experience in the fields of software development, systems engineering and corporate development. In 1982, he founded Virtual Microsystems, a successful communications software company that was later merged with a larger corporation. Garrett also founded Ask Jeeves, now Ask.Com, a leading Internet search engine which is now part of IAC. Garrett specializes in information technology and is on the board of directors of Aegis Lightwave, nCircle Network Security, Xelerated and Nanomix, where he also currently serves as acting CEO.

He earned a Masters Degree from the University of California, Berkeley and a Bachelor of Science from the University of California, San Diego, both in Political Science with a focus on technology policy.

> Garret Gruener Co-Founder and Director, Alta Partners

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Biography Mark Harris







• Prof. Dr. Dr. hc. Mark Harris is a seasoned executive with nearly 30 years of experience in the high-tech industry and is Director of the Intel® Higher Education for Europe, responsible for advancing innovation in key areas of Intel, collaborating with top universities Europe to expand university curricula, engage in focused research, and encourage students to pursue a range of opportunities for technical study, research and Entrepreneurship. The Intel® Higher Education Programs are successfully running in over 150 Universities in >25 European countries.

• Mark joined Intel in 1983 holding a number of Engineering, managerial and Director positions before in 2003 assuming responsibility in his current role.

• Mark holds Masters Degrees in Computer Science and in Economics from the Technical University in Munich as well as Professorships as Associated Professor for Technology Entrepreneurship & Innovation at the University Politehnica of Bucharest and at the University St. Kliment Ohridski of Sofia.

• Mark is also expert for the Executive MBA Program at the Technical University of Munich and is a Senior Fellow of the Intentac Organization (International Entrepreneurship Academy) based in Jönkoping Sweden as well as being Executive board member of Informatics Europe and member of the EQANIE Accreditation Committee.

• Mark received a Doctor honoris causa and the "Blue Ribbon" of Sofia the highest award for academic achievement from the St. Kliment Ohridski University of Sofia and he also received a Doctor honoris causa from the University Politehnica of Bucharest.

Mark Harris

Prof. Dr. Dr. h.c. Mark Harris Intel® Director Higher Education Europe Associated Professor for Technology Entrepreneurship & Innovation



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Biography <u>Jeff Hoffman</u>







Jeff is an accomplished entrepreneur who has founded and launched numerous startups in the internet, technology, and entertainment industries. After graduating from Yale University, Jeff worked on the US Space Shuttle program and in the aviation business before going on to launch his first startup, a travel software company called CTI that was later acquired by American Express. Later Jeff founded Virtual Shopping, an online shopping company later acquired by Sweden's Wallenberg Group. Hoffman is perhaps best known for his role as a member of the founding executive team of the Priceline.com family of companies. After Priceline, Hoffman became a movie producer and launched the independent entertainment company Black Sky Entertainment. Hoffman is currently a founder and partner in ColorJar, a venture accelerator that helps entrepreneurs turn great ideas into profitable companies. In 2010, Jeff was inducted in the Entrepreneur's Hall of Fame by the national CEO council.

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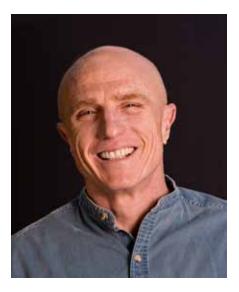
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Biography Randy Komisar







Randy Komisar joined Kleiner Perkins Caufield & Byers in 2005 as a partner. For several years prior, Randy worked with entrepreneurs creating businesses with leading-edge technologies.

He was a co-founder of Claris Corporation, served as CEO for LucasArts Entertainment and Crystal Dynamics, and acted as a "virtual CEO" for such companies as WebTV and GlobalGiving. He is a founding director of TiVo and serves on the Global Advisory Board for the UCSB Institute for Energy Efficiency. Earlier, Randy served as CFO of GO Corporation and Senior Counsel for Apple Computer, following a private practice in Technology Law.

Randy holds a BA in Economics from Brown University and a JD from Harvard Law School. He is a lecturer on entrepreneurship at Stanford University and author of the best-selling book The Monk and the Riddle, as well as several articles on leadership and entrepreneurship. He is also the co-author of a new book on managing innovation, Getting to Plan B. Randy frequently speaks here and abroad on such topics.





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Biography Bill Magill

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Bill Magill is the Associate Director of Science Entrepreneurship and an Adjunct Professor at INSEAD. He has been a Silicon Valley venture capitalist at TeleSoft Partners since 1999, investing in photonics-enabled companies in the US, Europe, and Israel, and the founder of VentureScout, an advisory firm focused on cross-Atlantic investment scouting for GPs and LPs. Previous careers include investment banking, consulting, and laser engineering. He publishes the blog "Postcards from a Runaway" about midlife career choices. Bill speaks French (well) and Spanish (poorly) and is a citizen of both the US and France. He lives in Aix-en-Provence, France.

> Bill Magill Professional Entity: INSEAD



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Biography Alexandre Massart







Mr. Massart is currently advising Visa Europe on innovation and corporate venturing. His main focus is on partnerships and investments related to payment services. This includes opportunities in areas as NFC, m-payment, m-marketing and loyalty, P2P payment, mobile authentication and security. Prior to Visa Europe, Mr. Massart worked in corporate venturing at Visa Inc. where he led Strategic Ventures and Alliances in the wireless convergence sector throughout US, Asia and Europe. Prior to this, Mr. Massart was responsible for business development in the emerging m-commerce sector, where he focused on m-payment transactions for prepaid telephony services, content delivery, wireless convergence, and mobile marketing primarily in emerging countries i.e. Brazil. Between 1999 and 2001, Mr. Massart provided consulting services for UBS, where he led the wireless and e-commerce initiatives as well as launched the world's first real-time wireless financial information and stock trading system. Prior to UBS, Mr. Massart was Managing Partner and Co-Founder of Msystem AG (Switzerland), an IT consultancy and systems integrator. Mr Massart holds a BA in Economics and Industrial Management from the University of Basel, and a Masters degree in Finance and Information Management from the University of Zurich. He is fluent in English, French and German and has basic knowledge of Portuguese.

Alexandre Massart

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Biography Andrew Mitchell







Andrew Mitchell is based at the Edinburgh Centre on Climate Change (ECCC) bringing together policy makers, business leaders and academics to address the challenge of delivering a low carbon economy. Prior to joining ECCC he established and led "Informatics Ventures" in Edinburgh based within Europe's largest and the UK's top rated Computer Science research department, and the UK's leading department for entrepreneurial academic spinouts and startups. Previous employment includes the University of Cambridge, the Cambridge-MIT Institute, British Telecommunications plc and Accenture. He has worked in Scotland, England, Australia and North America.





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Biography Juan Roure







Juan Roure is Professor of Entrepreneurship at IESE Business School. He has been a Visiting Professor at the Graduate School of Business at Stanford, INSEAD, Harvard Business School and at CEIBS (China). He received graduate degree in Industrial Engineering from the Polytechnic University of Catalonia (UPC), MBA from ESADE and PhD from the University of Stanford.

His areas of interest include:

#### Strategies of Growth and New Businesses.

Prof. Roure has published various studies on highgrowth companies, selected by Europe 500. He has developed projects and workshops in collaboration with Top Management Teams of a significant number of companies, focusing on Growth Strategies and Unlocking of the Entrepreneurial Potential of the companies.

Private Equity. Prof. Roure's Doctoral Thesis focused on Private Equity and ever since he has been active in the field of Private Equity, both as a scholar as well as a consultant. He has recently published "The Cycle of the Private Equity in Europe" and has helped several companies in private equity transactions like raising capital, exit and buyout. More recently he was involved in some

prominent Buy-Outs. He is a founder-member of the IESE Forum of Private Investors and

Family Offices. He has been a member of the European Advisory Board of The Carlyle Group.

# Board of Directors Performance and Good Governance of Family Business. Prof. Roure is

coauthor of "Good Governance of Family Business", published by the Instituto de la Empresa Familiar. He has directed workshops for performance improvement and increase in the effectiveness of the Board of Director and Family Councils. He has overseen processes of

professionalization for several Family Businesses and has developed the corresponding Protocol.

He sits on the Board of Directors of several companies as well as Managing Councils of several Family Businesses.

In addition he is Co-Founder and member of the Board of the Association 'Europe's 500:

Entrepreneurs for Growth' and has collaborated with the European Venture Capital Association (EVCA) during last the 10 years. In 2000, he was selected by Time magazine as one of the 25 'Most Influential People on the European Technology scene'.

> Juan Roure Professor of Entrepreneurship at IESE Business School

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Biography Philip Sanderson







Phil joined IDG Ventures as a Managing Director in September 2006. He was previously a General Partner at WaldenVC for 10 years. Phil focused on early stage investments in new media and IT at WaldenVC. Phil currently sits on the Boards of Funzio, TuneUp Media, Vivox, Telltale Games, Simply Hired and i2we and was responsible for investments in VitalStream (VSTH), Bamboo.com (IPIX), NIKU (NIKU), Sina.com (SINA), Adknowledge, and People3 (IT).

He is also Co-Chairman/Founder of the VCNetwork (www.vcnetwork.org) and the YVCA (www.YVCA.com); two non-profit organizations consisting of over 1,000 venture capitalists in Silicon Valley. Each year Phil manages social networking events which include the participation of 50% of the Valley's General Partners. In addition, Phil serves on the Board of the Western Association of Venture Capitalists (WAVC, www.wavc.net). Phil received his Master of Business Administration with Honors from the Harvard Graduate School of Business and earned his Bachelor of Arts in Economics with Honors from Hamilton College.

Philip Sanderson



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Biography Ann Scheman







Ann Scheman currently leads IBM's Venture Capital Group in SouthWest Europe, with responsibility for developing IBM's relationships with Venture Capital firms. Previously she led the ISV & Developer Relations (IDR) unit in Spain, Portugal, Greece, Israel and Turkey where she was responsible for business development with ISVs.

Ann was part of the team that founded the Global Technology Unit (GTU) in 2001. The GTU was founded as a corporate growth and win-back initiative to drive new business for IBM with the Israeli high-tech market. While a member of the GTU she was responsible for the strategy and integration with IDR. Prior to this (1997-2001) she held a variety of roles in IBM's Business Consulting, and General Business units. She joined IBM Israel in

1997 following an IT career in the United States. She has a BA from Oberlin College, Ohio, USA and an MBA from

Henley College of Management, UK.

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Biography Alexander Schlaepfer







Alexander joined Aster Capital in 2009 and is leading investments in the areas of energy conversion and storage. Prior to Aster, he headed Global Strategy & Business Development for Alstom's €5 billion Thermal Services business. Earlier, Alexander was Managing Director at ABB in Egypt, responsible for a business unit active in power plant EPC contracting and services. In 15 years at Alstom and ABB, Alexander closed over 20 M&A deals and built several joint-ventures and new businesses. On a private basis, he is active as Angel investor in Switzerland. Alexander holds a BA from the University of Applied Sciences in St. Gallen and a Masters in Finance (MSc) from London Business School.

> Alexander Schlaepfer Manages Aster Capital's investments in O-Flexx and loxus.

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<sup>Biography</sup> Stephen J. Seuntjens







Mr. Seuntjens (American & Belgian) has global experience in building and developing new businesses. This experience includes both executive positions with multinationals as well as entreprenuerial endeavors. Companies he has supported include the likes of Mind CTI, an Isreali based software billing provider, Shapeways, a US based portal company allowing creatives to realize their objects through 3D printing, Directlife, a Dutch company part of Royal Philips Electronics, motivating individuals to become more physically active through monitoring and coaching.

Prior to leading Graft Ventures, Mr. Seuntjens was the Chief Executive Officer of Philips Lifestyle Incubator. The Lifestyle Incubator, headquartered in The Netherlands, invests in both service and product concepts within the wellbeing/consumer health domain. Mr. Seuntjens holds a Masters in International Management and a Bachelor of Science in Business Administration, Accounting.

# Philips Venturing

Philips is a global conglomerate focused on improving the quality of life through meaningful innovations in area of Health and Wellbeing. This is driven through 3 market sectors: Healthcare, Lifestyle and Lighting.

There is a venturing scope for each of the market sectors. This scope is managed through 3 incubators that align with the sectors but are managed on a corporate basis, reporting into Corporate Technologies.



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Biography Greg Skibiski







Greg Skibiski is a thought leader in the field of mobile telephony and sensor data technologies. He is currently Managing Partner at CapNest, a strategic IP management solution for companies that sell intangible digital goods, and Founder of Thasos Group, a MIT-based company that creates financial indices from big data. He focuses on innovating products and services by utilizing big data to better understand human needs.

Skibiski was the Founder, CEO and Chairman of Sense Networks, Inc., a New York based company that uses machine learning technology to create actionable business insights from large quantities of mobile phone location and carrier call pattern data. Under his direction, Sense was recognized by BusinessWeek as "Top 25 Most Intriguing New Businesses in the World". Sense Networks investors include Intel Capital and Javelin Venture Partners.

Mr. Skibiski holds an MBA from HEC Paris, a BS in Civil Engineering from Bucknell University, and has studied relationship psychology at the Orv Owens Institute.





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Biography Spencer Tall







Spencer C. Tall joined the Allegis team in 2004. Prior to Allegis Capital, Mr. Tall was a co-founder and General Partner with APV Technology Partners for three funds over 10 years. In addition, Mr. Tall was a co-founder of Asia Pacific Ventures LLC, a consulting and advisory service firm where, over a 13-year period, he assisted more than 50 technology companies in their Asia expansion plans. Mr. Tall currently serves on the boards of Allegiance, EMN8, IMVU, Solera Networks and Symplified. Prior investments include E.piphany (EPNY), Web TV (acquired by MSFT), One Touch Systems (acquired by Hughes Satellite), Locality (acquired by e2Grow), and North Systems. Mr. Tall has a Bachelor of Science degree in Political Science and Japanese from BYU.