

23-26 MAR 2021



2019 FIGURES

EXHIBITION AREA

+8,900 ATTENDEES

> +150 EXHIBITORS

+70%

PRESIDENTS VP'S DIRECTORS

PURCHASE INFLUENCERS TECHNICIANS PROFESSORS RESEARCHERS

KNOWLEDGE AREA

+150 c-level user speakers FROM ALL OVER THE WORLD

> **DAYS** TO CREATE THE FUTURE OF AM

NETWORKING

12 GUIDED BUSINESS TOURS

50 KEY BUYERS B2B EUROPEAN TECHNOLOGY BUYERS PROGRAMME

+500 BUSINESS MEETINGS BETWEEN COMPANIES AND EUROPEAN BUYERS

THE WHOLE TECHNOLOGICAL UNIVERSE WITHIN YOUR REACH

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INDUSTRY FROM NEEDS TO SOLUTIONS ARCELONA В

INNOVATION ARENA

This hub for innovation is where we showcase breakthroughs in AM and provide an interactive venue for both user and industry.

See the latest in technology, learn about current applications, and interact with global industry experts while end users present their current best practices and business challenges to AM community.

ADDITIVE MANUFACTURING



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ARE

MAX CONGRESS





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KNOWLEDGE AREA

INNOVATION ARENA

We have a wide range of spaces where we will find solutions to the key issues facing advanced manufacturing. We want to promote the integrated use of all technologies, and so we organize specialist congresses dedicated to training and informing about the latest innovations.



WHAT IS INDUSTRY FROM NEEDS TO SOLUTIONS

Promoting Additive and Advanced Manufacturing through case studies from Top Industrial-End Users. The AM Industry has to solve today's business challenges. Innovation will come by users sharing their needs and the AM industry Providing solutions.

WHAT THEY SAY

"For us it is very important to be at INDUSTRY From Needs to Solutions because it is a very good fair to show the latest products we are launching: materials, applications, or new printers.



Monica Colomé, Marketing Manager Iberia. HP 3D PRINTING (GOLD SPONSOR)

"Renishaw has participated at INDUSTRY From Needs to Solutions since the begining, as we belive that Additive Manufacturing is a today's technology. Furthermore, with the new approach of the event, we have had the opportunity to bring and show a part of our traditional Machine-Tool business"



Leonardo Marques, Sales Director Renisaw Iberica. RENISHAW (SILVER SPONSOR)

"It's important for us to show what we're doing and to share what struggles we have, so people can come and help us. We can find suppliers or partners that can help us to solve our problems. But is also important for us to see what's out there, what's on the market, what can we see from all the big players".



David Magnusson, Senior Buyer and Segment LeaderAM. VOLVO TRUCKS (SPEAKER, TOP INDUSTRIAL-END USER)

"We're a small company based in the North of England, so coming to this conferences is being absolutely massive. I just closed two partnerships with someone I haven't met before, so it's been really, really massive, really helpful for a small company like us".



MAIN PARTNER

Revannth Narmatha Murugesan, CEO. CARBON PERFORMANCE

SPEAKERS / TOP INDUSTRIAL-END USERS



KEY BUYERS



CONTACT OUR EXECUTIVE KEY ACCOUNTS:

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STRATEGIC PARTNERS







SUPPORTED BY








